



A. Harold + Associates, LLC

<http://www.aha-llc.com>

SB Certifications

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| WO <input type="checkbox"/> | 8(a) <input checked="" type="checkbox"/> Expires: 8/24/2016 | HZ <input type="checkbox"/> | SDVO <input checked="" type="checkbox"/> | NAO <input type="checkbox"/> | MO <input type="checkbox"/> | SDB <input checked="" type="checkbox"/> Expires: 8/24/2016 | VO <input checked="" type="checkbox"/> | AK Native <input type="checkbox"/> |
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Company Profile:

A. Harold and Associates (AHA), LLC, established in 2003, is a Florida-based, Service Disabled Veteran-Owned (SDVOB), 8(a)/small disadvantaged business (SDB)-certified firm, providing technology, education, engineering, training, and management services for both the public and private sector throughout the United States and abroad. Since establishment, AHA has successfully executed multi-site Engineering Support Services, Instructional Systems Design, and E-learning development contracts for local government agencies and the Department of Defense. AHA's core competencies include technology-based training development using a wide variety of Interactive Multimedia Instruction (IMI) technologies, including Web-Based Training (WBT), Computer-Aided Instruction (CAI), and Interactive Courseware (ICW), Electronic Pubs, Electronic Testing, Simulation/Training Devices, and Electronic Management Systems. AHA also provides materials that enhance traditional instructor-led, stand-up instruction. Our training products fully conform to the most current Advanced Distributed Learning (ADL) specifications including Sharable Content Object Reference Model (SCORM), Aviation Industry CBT Committee (AICC), and MIL-HDBK-29612.

Number of Employees:

60

CORE Competencies:

- Program and Project Management
- Integrated Product Team (IPT)/Working Group Support
- Aviation Systems Engineering and Acquisition
- Training Support Services
- Human Performance Improvement Solutions
- Modeling and Simulation

Corporate POC:

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Seaport-e Contract Number:

N00178-07-R-4000

Primary NAICS: 541330

Revenues:

2010 Projected Revenue:
 \$10,500,000.00

Government Customers

- U.S. Air Force
- U.S. Army
- U.S. Army Corps of Engineers
- U.S. Coast Guard
- U.S. Marine Corps
- U.S. Navy
- U.S. Customs and Border Protection
- U.S. Dept of Health and Human Services

Primary Corporate Partners

- Alion Science and Technology
- ADAYANA
- ANC R&D
- Carley Corporation
- DEI Services Corporation
- Don Selvy Enterprises (DSE)
- Imagine One, Ltd.
- L-3/D.P. Associates, Inc.
- Logistics Services International, Inc.
- K&I Field Services, LLC
- Orion Solutions, LLC
- Sabre Systems, Inc.
- T.J., Inc.
- Wyle



Summary of Contracts

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| <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Customs and Border Protection (CBP) Office of Training Development (OTD) • Total Value: \$5,887,997 (base + 4 year) • AHA provides training program support including CBT and ILT development and LMS/LCMS management to the CBP OTD in support of over 50,000 CBP employee's initial entry training, journeyman-level, and senior career positions. | <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Air Force AETC – AFSSO 21 • Total Value: \$5,000,000 • AHA was recently awarded a contract to convert 3300 hours of AETC courseware (25 CLINS) to be bid upon by four separate 8(a) winners. | <p>Prime Contract</p> <ul style="list-style-type: none"> • Army - PEO STRI, HEAT Electrical Kit Components • Total Value: \$5,078,952 • AHA procured, manufactured, and delivered electrical kit components and spare parts for the HUMVEE Egress Assistance Trainer (HEAT). The trainer is used world-wide as the primary method for training crews in rollover emergency egress drills. |
| <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Marine Corps, Program Manager Training Systems (PM TRASYS) • Total Value: \$3,154,110 (base + 4 years) • AHA provides executive-level consulting and management services to the PM TRASYS office to include organizational design and operation, program definition, execution, and management and engineering support services as required. | <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Navy – NAWCTSD – NSAWC Courseware R&M and FMS, Royal Australian Air Force (RAAF) • Total Value: \$2,404,564 (base + 4 years) + \$283,000 • AHA provides Revision and Maintenance (R&M) of training program curriculum for four courses. AHA also creates Strike Fighter Tactics Instructor (SFTI) training materials used to train foreign military pilots and Weapons System Operators (WSOs) for the RAAF. | <p>Prime Contract</p> <ul style="list-style-type: none"> • U. Army - PEO STRI, MRAP MET Electrical Kit Components (MET I and MET II) • Total Value: \$6,995,269 (combined) • AHA currently manufactures and delivers electrical kit components and spares parts for multiple variants of the Mine Resistant Ambush Protected (MRAP) Egress Trainer (MET) utilized world-wide as the primary method for training crews in roll-over emergency egress drills. |
| <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Marine Corps, Program Manager Training Systems (PM TRASYS) • Total Value: \$562,401 • AHA currently has a team of Instructional System Designers (ISDs), training analysts, and graphics artists, who provide Front End Analysis (FEA) support and courseware development for USMC Combat Convoy Simulator. | <p>Prime Contract</p> <ul style="list-style-type: none"> • FISC Norfolk Contracting Dept/Navy Personal Family Readiness Division • Total Value: \$ 321,142 • AHA provides Physical Readiness Program Assistants who conduct classroom, lab, and co-facilitation for the Physical Readiness Program (PRP) Command Fitness Leader (CFL) Certification Course for Navy personnel. | <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Navy - NAWCTSD - High Risk Firefighting Training • Total Value: \$1,674,408 (base + 4 years) • AHA provides live high-risk firefighting training, shipboard engineering training, and management support to the Pearl Harbor Fleet Concentration Area (FCA). |
| <p>Subcontract</p> <ul style="list-style-type: none"> • U.S. Marine Corps College of Continuing Education (CCE) - MarineNet Courseware • Prime Contractor: LSI, Inc. • Total Value: \$3,300,000 • AHA was recently awarded a subcontract by LSI to conduct FEA, design, develop, revise, convert, implement, and deliver effective electronic courseware and related products. | <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Air Force AETC A5TT – 82 TRW/TOO • Total Value: \$ 273,561 • AHA has put together a highly-talented team to develop and test mobile course content and delivery methodologies for technical training in support of the AETC Technology requirements Branch and the 82nd Training Wing. | <p>Prime Contract</p> <ul style="list-style-type: none"> • U.S. Department of Health and Human Services, Center for Medicare and Medicaid • Total Value: \$ 1,817,350 (base + 4 year) • AHA currently has a team of ISDs, training analysts, and graphics artists who provide FEA support and courseware development for HHS/CMS Hospital Surveyor training continuum. |
| <p>Subcontract</p> <ul style="list-style-type: none"> • U.S. Marine Corps • Prime Contractors: L-3/D.P. Associates and J.F. Taylor, Inc. • Total Value: \$196,000 • AHA provided support for HMX-1 Front End Analysis (FEA) to ensure that optimum training strategies are used for initial training, refresher training, “just-in-time” training, and Computer-Based Training (CBT)/information systems. | <p>Subcontract</p> <ul style="list-style-type: none"> • U.S. Air Force, 1AF AFNORTH • Prime Contractor: ANC R&D, LLC • Total Value: \$153,196 • AHA provided training analysis and technical support services to USAF AFNORTH at Tyndall AFB, FL. | <p>Subcontract</p> <ul style="list-style-type: none"> • U.S. Air Force, V-22 Courseware Development Phase IV, Interactive Web-Based Courseware • Prime Contractor: D.P. Associates, Inc. • Total Value: \$587,257 • AHA provides design, development, revision, and maintenance of Web-Based Training (WBT) in support the MV/CV-22 program. |